



龙展国际货运代理(苏州)有限公司  
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**LOONGLE SHIPPING INC.**

我们让物流，越来越简单！  
**WE MAKE LOGISTICS EASIER!**



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# COMPANY PROFILE

## 公司简介



# LOONGLE SHIPPING INC.

龙展国际货运代理（苏州）有限公司根植于全球物流运输服务十余载，公司注册资金1000万人民币，是商务部批准(备案号00067948)的国际一级货运代理公司，具有交通部批准的无船承运人(MOC-NV08850)资质，为海关总署批准的进出口报关企业（海关注册编码：3205280127），是本地可以全面订舱的国际物流企业，年代理进出口集装箱达120000 TEU以上。龙展自成立起，不遗余力构建、打造海外代理网络体系，目前公司为国际货代联盟WCA FIRST会员（ID 107009）及JCTrans金牌会员。

Loongle Shipping Inc. (LGS) is rooted in global freight forwarding industry for more than ten years, registered capital of the company is RMB 10 million. LGS is an international freight forwarding company approved by the Ministry of Commerce (registered ID 00067948). As NVOCC(MOC-NV08850) approved by Ministry of Transport of PRC and customs broker(Customs Registration Code: 3205280127) approved by General Administration of Customs of the PRC, LGS is a local forwarder that can fully capable of booking to all the carriers directly, it has an annual import and export container volume up to 120,000 TEU. Since its inception, LGS has spared no efforts to build and enhance its overseas agency network. Currently LGS is WCA FIRST member (ID 107009) and JCTrans gold medal member.

龙展为海内外客户提供海、陆、空、铁进出口货物运输服务，包括传统的订舱、配载、报关、报检、仓储、散杂货门到门、保险、代办产地证/许可证以及多项物流服务，龙展以最专业、最高效的物流方案设计，结合发达的全球代理网络，提供客户最全方位的物流服务，满足客户多样化、一体化的物流需求。

At present, LGS provides land, sea, air, rail import and export cargo transportation services, including booking, trucking, customs, warehousing, bulk cargo door to door, insurance, as well as a number of other logistics services. With the most professional and efficient logistics solutions design, combined with advanced global agency network, we provide our customers with full-scale logistics services to meet their diversified, integrated logistics demands.

龙展具备优质、完善的全球代理网络体系，签约长期合作海外代理500多家，遍布全球每个角落。公司尤其擅长操作出口LDP/DAP/DDU/DDP及进口EXW/FOB类门到门贸易条款的货物，龙展拥有一支行业经验颇深的海外团队，平均从业时间十余载，无论从报价到实际操作，皆可做到高效、娴熟、沉稳，全球门到门运输半小时内皆可出具详细报价单，关于出口目的国最新清关政策、税金税率，以及中国海关总署的最新政策动向，皆能做到及时、精准的把握和反馈，大大节省了客户时间，为客户争取订单赢得更多机会。

Loongle Shipping has high-quality, comprehensive global agency network, with over 500 global contractual cooperation agents, we are particularly good at handling export LDP/DAP/DDU/DDP and import EXW/FOB terms of shipments. LGS has an experienced team with average experience of more than ten years in this industry, that can be efficient, skilled, and stable from quotation to actual handling. Detailed quotations of global door to door transportation service can be provided within half an hour. As for the customs policies and its trend, tariffs rate of home and abroad, LGS can achieve timely and accurate control and feedback, which greatly saves customers' time and creates more opportunities for customers to win orders.

龙展本着做精品化物流的发展路线，以“诚信、专业、高效”为服务宗旨，“我们让物流越来越简单”为口号，致力于每一个物流环节的把握，争取每一位新老客户的满意。经过多年的行业创新和人力资源的调配，我们取得了战略性的成功，与海内外广大客户建立起了长期的、互信互利的友好合作关系。我们的产品就是为您提供高质量的服务，我们将持之以恒、坚持不懈地提高服务水平来回报广大客户对龙展的支持和信任！

LGS is now endeavoring to provide the most excellent logistics experience to our customers, "integrity, professional, efficient" is our service standard, "we make logistics easier" is our slogan, we committed to take care of every aspect of logistics, to meet every new and old customers' satisfactions. After years of innovation and deployment of human resources, we have achieved strategic success, established a long-term, friendly and cooperative relations of mutual trust and mutual benefit with our customers home and abroad. Our products are to provide you with high-quality services, we will persevere, and keep improving our service level in return of our customers' trust and support.

选择龙展就是选择您最贴心的国际物流合作伙伴，我们将用最高效的服务，助力、伴随您一起成长 壮大！

Choosing LGS is to choose your most intimate international logistics partner. We will use our most efficient service to accompany with your developing and growing.



# SEA FREIGHT

## 海运进出口



龙展国际提供覆盖全球的海运整箱、拼箱进出口业务，龙展有着强大的代理网络，专业的员工，良好的市场人脉关系，保证您的货物安全、及时、便捷的运往世界各地。我司和ONE、COSCO、CMA、YML、EMC、MAERSK、OOCL、WANHAI、PIL、APL、MSC等船公司直接合作，保证了订舱的及时快捷和运价上的低廉。并提供LDP/DDP/DDU/DAP/EXW，等门到门海内外延伸服务；提供进出口、退运、保税、转关等在内的所有贸易协作服务以及保险代理服务。

LOONGLE SHIPPING provides global coverage of FCL&LCL seafreight service; we have a strong network of agents, professional staff, good marketing connections, ensure your cargo can be delivered to every corner of the world safely in time. We have direct cooperation with ONE, COSCO, CMA, MAERSK, CMA, OOCL, WANHAI, PIL, APL, MSC and other carriers to ensure the efficiency and competitive freight rate. Also we provide LDP/DDP/DDU/DAP/EXW, door to door and other overseas extension services; we provide import and export, return cargo service, bonded, customs transit, etc., and all other trading collaborative services and insurance agency services.

## SEA FREIGHT SERVICE SCOPES 海运服务项目

- 整柜及拼柜  
Containerized LCL/FCL Service
- 报关  
Customs import/export
- 进出口代理  
Import/export Agent
- 订舱代理  
Booking Agent
- 散杂船运输  
Bulk Shipping
- 多国拼装  
Multiple-Country Consolidation/Distribution
- 门到门  
Door To Door Delivery
- 特种箱  
Particular Container Shipping
- 海运货物跟踪  
Container Tracking
- 仓储  
Warehousing



# AIR FREIGHT

## 空运进出口



龙展国际拥有中华人民共和国民用航空总局颁发的空运铜牌，覆盖全球的精品航线 在每个季节都为您的空运出口货物储备充足而稳定的舱位。经验丰富的航线客服人员会在最短时间为您设计出“安全、快捷、经济”的出运航线，能为客户提供清关、运输、配送等一站式增值服务。货物追踪系统将时刻跟踪货物一切动态，对您出运的货物在每个时间段提供高效即时的服务。

We own the air freight bronze medal issued by Civil Aviation Administration of China, and our flights go the selected air courses across the whole world. Therefore, we can reserve adequate and reliable space for your cargo to be exported via air in every season. Our customer service staff with rich experience can design the “safe, fast and economical” transportation route for you by taking the shortest time, and we can provide the value-added service of the one-stop service consisting of customs, transportation and distribution, etc.. The cargo tracking system will track the status of the cargo at any time, and we will provide the efficient and timely services for your cargo within every certain period of time.



## AIRFREIGHT SERVICE SCOPES

空运服务项目



# TRUCKING

## 公路运输



公路运输是物流环节中最重要的一环，作为龙展物流集团的一个综合配套型的服务部门，龙展车队拥有以下优势：

- 海关监管资质，承运监管货物。
- 危险品货物运输资质
- 丰富经验的运输执行人员和管理人员
- 先进的技术，全球定位系统（GPS）对每部车全程监控，客户可以通过e商务在网上随时查询在途货物的各项指标。
- 提供7天24小时的服务。
- 异常处理能力，事故或纠纷发生后，专职处理人员第一时间到达现场
- 全面的保险制度，运输货物、车辆设备、集装箱、司机及作业人员购置充足的保险
- 安全管理，行车线路和车辆设备、携带物品的安全检查

通过专业化的物流分析、方案优化和有效的方案执行、管理，我们能够为您提供效益成本综合最优的物流服务来满足您的要求。我们能够提供的运输服务包括进出口集装箱、散杂货、大件设备、物资运输；国内固定线路配货；企业成品、半成品和原料的点对点配送。我们坚持以客户为中心，为客户量身定做高质量的运输服务，与客户建立长期的伙伴关系，共同在市场中得到发展。通过灵活高效的作业计划及调度平台，灵活配置作业流程，实时监控生产作业，实现公司操作管理的合理性、及时性、精确性。

Road transportation is the most important section in logistics, as one of the comprehensive service departments of LOONGLE SHIPPING, our truck fleet has the following advantages:

- Having customs supervision qualification, can undertake the transportation of cargo under customs supervision.
- Having qualification of transporting dangerous cargoes
- Experienced transportation operational staff and management personnel
- The advance technology: GPS realized whole course monitoring and control to each truck, and customer may inquire each index of cargoes en route on internet at any time.
- Providing you with 24-hours-a-day and 7-days-a-week service
- Abnormity handling capacity; if any accident or dispute happen, specialized handling personnel will arrive at the site at the first moment.
- Equipment maintenance management: we have professional personnel to provide periodic maintenance to equipment.
- All-round insurance system: we have handled adequate insurance for the cargo transportation, vehicle equipment, container, driver and the operation staff.
- Safety management: we have safety inspection towards transportation line, vehicle equipment and accompanying articles

With specialized logistic analysis, alternative optimum and efficient execution & management of solutions, we can present you integrate logistic service with optimum benefit and cost. The transportation service we are able to provide for you includes import and export transportation of containers, bulk cargo, large equipment and material, as well as domestic fixed line distribution, place-to-place distribution of enterprise finished product, semi-product and raw materials. We persist in Customer Focus principle to provide you with high grade transportation as you required, and would like to establish long-term cooperation relationship with customers to make progress together in market. And the flexible and efficient operating plan and dispatching platform, smoothly collocated operation flow and operation real-time monitoring helps company realize the rational, timely and accurate operational management.

# OVERSEAS AGENT NETWORK

## 海外代理网络



龙展具备优质、完善的全球代理网络体系，签约长期合作海外代理500多家，遍布全球每个角落。公司尤其擅长操作出口LDP/DAP/DDU/DDP及进口EXW/FOB类门到门贸易条款的货物，龙展拥有一支行业经验颇深的海外团队，平均从业时间十余载，无论从报价到实际操作，皆可做到高效、娴熟、沉稳，全球门到门运输半小时内皆可出具详细报价单，关于出口目的国最新清关政策、税金税率，以及中国海关总署的最新政策动向，皆能做到及时、精准的把握和反馈，大大节省了客户时间，为客户争取订单赢得更多机会。

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# SUPPLY CHAIN MANAGEMENT

## 供应链管理

龙展国际串联海、路、空运，配合商流、金流、资讯流及实体流全面整合，是能够提供客户供应链解决方案的国际性物流公司。本公司秉持“以物流服务为手段，供应链管理最佳为目标”的理念，透过密切的与所有伙伴间协同合作，来提升各服务环节效率，以创造客户最大整体效益。我们针对不同商业模式涉及客制化供应链管理，并以切实的行动来回应客户对我们的托付。特色如下：

- 3PL、4PL服务诚信公正、服务全面
- 面向各行业的供应链实施人员
- 考虑本地化战略和从制造到消费终端的供应链
- 考虑国际化战略、全球采购和全球供应链成本的国际供应链管理
- 延伸而到位的供应链管理，灵活、对消费需求反应迅速
- 充分考虑客户成本，缩短交货时间，减少运输、库存等相关物流成本
- 灵活而便捷的财务结算方式
- 丰富的国际贸易规则和海关事务经验，为跨国交易的服务品质提供保障
- 完善的从开始分析客户需求到设计、规划、实施以及成果交接的项目管理
- 对供应链方案实施效果的持续改进和发展
- 对质量进行严格控制，并通过绩效管理进行评估和调整
- 按照客户需求，提供全面而准确的全球货运供应商管理
- 按照客户需求，提供全面而准确的供应链跟踪与管理
- 按照客户要求，提供对分拨中心，仓储中心、运输服务的管理
- 按照客户需求，提供物流增值服务

LOONGLE SHIPPING provides international supply chain solutions to integrate material flow sea, air, land transportation and inland logistics with the financial and information flows. Our mission is to execute logistics services as the linkages to achieve the optimization of supply chain management. We engage in enhancing our agility and adaptability to cater for the demands of market, and strengthen alignment among all service partners to dedicate a maximum synergy to our customers. We also provide tailor-made supply chain solutions on project bases for our customers.

- Just and comprehensive 3PL and 4PL services
- Supply chain for manufacturing end to end consumers with localization consideration
- International supply chain management taking with internationalization strategy, global purchasing, and global supply chain cost considerations
- Extended supply chain management with flexibility and fast response time
- Fully take into consideration the clients' cost, reduce the lead time, and reduce related logistic costs including the transportation cost and inventory cost
- Flexible and convenient financial settlement
- Rich experience in international trade rules and customs practice to assure top quality services for international transactions
- Complete project management from analysis of clients' demand to the design, planning, implementation and result delivery
- Continuous improvement and development for effectiveness of supply chain solution implementation
- Strict quality control and implementation of quality evaluation and adjustment through performance management
- Providing accurate and comprehensive global forwarder management on per clients' demand
- Providing accurate and comprehensive supply chain tracking and management per clients' demand
- Providing management on distribution centers, storage centers, and transportation activities per clients' demand
- Providing value-added logistic services per clients' demand



